



REQUEST FOR ECONOMIC DEVELOPMENT AUTHORITY ACTION

Date: 9/16/2019

Item No.: 4.c

Department Approval

Executive Director Approval

Janice Gundlach

Paul Trueman

Item Description: Presentation from Saint Paul Area Chamber of Commerce

1 **BACKGROUND**

2 The Saint Paul Area Chamber of Commerce (SPACC) contacted staff and requested an opportunity to
3 appear before the Roseville Economic Development Authority (REDA). Shannon Watson, Director
4 of Public Affairs will attend the meeting and provide a short presentation. The intent of the
5 presentation is to inform the REDA of the Chamber’s City and County partnerships, including ongoing
6 programs and services offered by SPACC.

7 **POLICY OBJECTIVE**

8 Not applicable

9 **BUDGET IMPLICATIONS**

10 On May 31, 2019, the REDA entered into a Professional Services Agreement whereby SPACC is
11 assisting economic development staff with business visits of at least 10, but no more than 15, at a cost
12 of \$5,000. This contract includes written record of notes from each visit and allows the City to join a
13 region-wide conversation about BRE&A with year-end reporting. This relationship has proven to be
14 worth the expense, as staff has been able to gain access to businesses not previously visited.

15 **STAFF RECOMMENDATION**

16 Receive a presentation from the Saint Paul Area Chamber of Commerce.

17 **REQUESTED REDA ACTION**

18 Receive a presentation from the Saint Paul Area Chamber of Commerce.

Prepared by: Janice Gundlach, Community Development Director

Attachments: A: SPACC presentation slides